Equippo AG

Job-Titel:
Sales Agent Internship

Job-Beschreibung

Equippo is a fast-growing, international, tech Start-up that is revolutionizing the used construction equipment industry. Business Insider described us as The Zalando for excavators.

We are looking for a Sales Agent intern to support the Inside Sales department from our Rotterdam office on a full-time basis. This job is suitable for a six-month internship or a career start.

Your responsibilities

- Onboarding potential buyers on the advantages of our business proposition
- Making inbound and outbound calls to potential and existing buyers, with a high degree of smart calling
- Proactively following up on ongoing deals and bottom-of-the-funnel leads
- Creating the necessary documentation to process leads down the sales funnel
- Handling incoming leads by phone, email, social media and via our chat
- Updating leads information in our CRM system
- Contributing to continuously improve the business process

Your skills

- Excellent competency in German (on a native-speaker level) is a must-have.
- Fluency in English. Other European languages are a big plus
- Bachelor degree in business, marketing, sales, or communications desired (last year students are also welcome)
- Previous experience in sales/phone-line
- Self-confident, self-dependent, goal orientated, and with a persistent personality
- Proactive attitude, friendly personality, on the phone and in general
- Flexibility and organization
- Ability to work well under pressure

What we offer

- Internship salary (EUR 1.000) plus commuting cost coverage
- A great opportunity to develop yourself into a full position in the company
- Working in a fast-moving, agile start-up environment
- Working with an ambitious, young, and international team
- Lots of room to work on great ideas, to learn, and to grow.

Interested?

Apply here, discover the awesome world of big heavy machinery, and be part of the disruption!

Anforderungsprofil

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Art der Beschäftigung: Vollzeit
Vergütung: 1.000 p/m
Zeitraum der Beschäftigung: 6-months

Firmenname: Equippo AG
Ansprechpartner: Frau Fernanda Cuellar
Jetzt bewerben: https://equippo.bamboohr.com/jobs/view.php?id=43&source=aWQ9MTk=

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